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#### 2024-2025

The Associate of Applied Science in Management is designed for students wanting a diversified business background with an opportunity to concentrate on specialized functions of management. Courses are delivered in the classroom and /or online. This certificate qualifies for the Workforce Investment Act.

Knowledge of Human Cultures and the Physical and Natural World, focused by:

Intellectual and Practical Skills, focused by:

 Identify and appreciate differences in personality, differences in communication styles and diversity in general and demonstrate behavior that respects those differences.

Integrative and Applied Learning, including:

- Develop a managerial strategic plan that includes critical elements of planning, organizing, leading, and controlling.
- Illustrate the marketing concept through the completion of a comprehensive marketing plan.
- Production of a comprehensive sales plan that reflects specific sales concepts and tactics.
- Production of a business model and business plan.

### Ρ

Μ

Program roadmaps provide students with a guide to understand the recommended course sequence to complete their degree.

- Management AAS Program Roadmap Full Time
- Management AAS Program Roadmap Part Time

## C O

Information on careers, including career descriptions, salary data, and employment outlook is available on the **Bureau of Labor Statistics website** and **O\*Net Online** website.

If you are planning on transferring to another institution, follow the guidelines available on our transfer resources web page to help you plan the process: **Transfer Information** 

# D I

The Associate in Applied Science (A.A.S.) degree is intended for those students who plan to use the competence gained through their degree for immediate employment or enhancing current career skills. The A.A.S. degree includes a minimum of 20 semester credits in general education selected from at least three of the ten goal areas of the Minnesota Transfer Curriculum (MnTC). The MnTC courses within the A.A.S. programs transfer to any Minnesota State College or University. Many of the A.A.S. degree programs have articulation agreements with four year institutions for transfer of the program.

#### A student shall:

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Completion of an A.A.S. degree fulfills the Goal Area 2 requirement of the Minnesota Transfer Curriculum (MnTC).

### D C

Some students may need preparatory course(s) in Math and *I*or English. Courses numbered below 1000 will not apply toward a degree.

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E O E D A

North Hennepin Community College is a member of Minnesota State Colleges and Universities system and an equal opportunity employer and educator. This document is available in alternative formats to individuals with disabilities by calling 7634930555 or through the Minnesota Relay Service at 18006273529.

## Α

North Hennepin Community College is accredited by the Higher Learning Commission (hlcommission.org), an institutional accreditation agency recognized by the U.S. Department of Education. 30 N. LaSalle Street, Suite 2400 Chicago, IL 60602-2504 1-800-621-7440